

# 2010 INDUSTRY REPORT: VIRGINIA HOSPITALS AND NURSING FACILITIES CENTRAL VIRGINIA HOSPITAL EXCERPTS

Making health care information transparent to the public helps consumers and businesses make better health care decisions. Below are a few select Efficiency and Productivity measures from Virginia Health Information's *2010 Industry Report: Virginia Hospitals and Nursing Facilities*. Designed for businesses and large purchasers, the report also contains important information for consumers on how much hospitals are paid, charity care, staffing levels and profit margins. This is the second year of the new Composite Efficiency and Productivity Score, an overall ranking of hospitals based on ten cost, utilization and efficiency measures. All indicators are on the web at [www.vhi.org](http://www.vhi.org) or in the easy-to-use files on the CD found in the publication.

	<b>Tax Status</b>	<b>CEP Score</b>	<b>Dollars Paid Per Admission</b>	<b>Hours Per Admission</b>	<b>Total Margin</b>	<b>Charity Care</b>
<b>Central Virginia Hospitals</b>						
Bon Secours Memorial Regional Medical Center	NP	1.4	\$7,394	84	6.73%	9.52%
Bon Secours Richmond Community Hospital	NP	2.1	\$5,753	80	-6.67%	17.00%
Bon Secours St. Francis Medical Center	NP	2.4	\$8,569	92	3.78%	8.35%
Bon Secours St. Mary's Hospital	NP	2.1	\$8,998	94	-0.94%	6.46%
CJW Medical Center	P	2.5	\$10,494	90	13.08%	22.78%
Community Memorial Healthcenter	NP	2.7	\$8,506	111	2.42%	17.63%
Halifax Regional Hospital	NP	2.2	\$7,064	102	12.22%	12.76%
Henrico Doctors' Hospital	P	2.7	\$11,304	100	10.42%	16.62%
John Randolph Medical Center	P	2.9	\$9,309	124	5.69%	21.21%
Southern Virginia Regional Medical Center	P	3	\$8,779	109	0.77%	18.99%
Southside Community Hospital	NP	3	\$8,418	111	0.35%	16.23%
Southside Regional Medical Center	P	3.1	\$9,216	130	2.94%	18.20%
VCU Health System	NP	2.9	\$14,122	149	5.42%	21.09%
<b>Regional Medians</b>			<b>\$8,779</b>	<b>102</b>	<b>3.78%</b>	<b>17.00%</b>

**Tax Status** – NP - Not-for-Profit; P – Proprietary (For Profit)

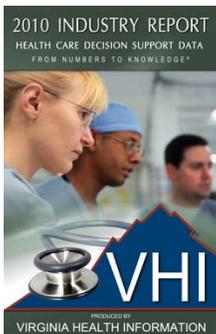
**Composite Efficiency and Productivity Score** –The average of ten select indicator quartile. The desired direction is toward a lower score. The Statewide average score is 2.5.

**Dollars Paid Per Admission** - The average dollar amount expected to be collected for each admission. An adjustment is made for outpatient care, wage price index and patient severity of illness. The desired direction is toward a lower score.

**Hours Per Admission** - The average number of hours the hospital paid to employees or an agency per adjusted admission. An adjustment is made for outpatient care and patient severity of illness. The desired direction is toward a lower score.

**Total Margin (%)** – A percentage that expresses the difference between total revenue and cost as a proportion of total revenue. The desired direction is toward a higher value.

**Charity Care (%).** - **Charity Care, Bad Debt and Taxes** - Expressed as a percentage, the amount of charity care (converted to a cost basis,) bad debt and taxes the facility incurred in relation to its total expenses. The desired direction is toward a higher value.



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	Tax Status	CEP Score	Dollars Paid Per Admission	Hours Per Admission	Total Margin	Charity Care
<b>Eastern Virginia Hospitals</b>						
Bon Secours DePaul Medical Center	NP	1.9	\$6,635	68	-1.93%	16.62%
Bon Secours Mary Immaculate Hospital	NP	1.6	\$8,569	78	8.12%	12.87%
Bon Secours Maryview Medical Center	NP	1.9	\$7,273	84	-3.08%	14.54%
Chesapeake Regional Medical Center	NP	2.1	\$8,034	101	6.28%	12.99%
Rappahannock General Hospital	NP	3.3	\$7,887	137	-3.27%	7.15%
Riverside Regional Medical Center	NP	2.2	\$8,399	83	9.34%	14.28%
Riverside Shore Memorial Hospital	NP	3.1	\$6,810	110	-8.78%	19.69%
Riverside Tappahannock Hospital	NP	2.2	\$8,012	78	2.86%	20.18%
Riverside Walter Reed Hospital	NP	1.3	\$6,342	61	19.64%	19.14%
Sentara Bayside Hospital	NP	1.8	\$8,323	82	16.32%	21.47%
Sentara Careplex Hospital	NP	1.8	\$7,994	92	5.96%	15.80%
Sentara Leigh Hospital	NP	1.8	\$7,699	92	5.94%	10.50%
Sentara Norfolk General Hospital	NP	2.6	\$9,642	119	4.17%	12.03%
Sentara Obici Hospital	NP	2.6	\$8,417	101	3.07%	12.89%
Sentara Virginia Beach General Hospital	NP	2.0	\$8,116	95	3.62%	11.99%
Sentara Williamsburg Regional Medical Center	NP	2.7	\$8,159	94	-0.15%	11.16%
Southampton Memorial Hospital	P	3.8	\$8,969	108	-9.26%	7.75%
<b>Regional Medians</b>			<b>\$8,034</b>	<b>92</b>	<b>3.62%</b>	<b>12.99%</b>

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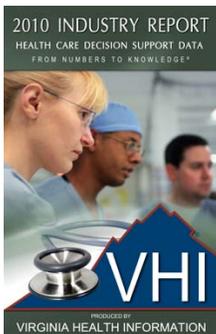
**Composite Efficiency and Productivity Score** –The average of ten select indicator quartile. The desired direction is toward a lower score. The Statewide average score is 2.5.

**Dollars Paid Per Admission** - The average dollar amount expected to be collected for each admission. An adjustment is made for outpatient care, wage price index and patient severity of illness. The desired direction is toward a lower score.

**Hours Per Admission** - The average number of hours the hospital paid to employees or an agency per adjusted admission. An adjustment is made for outpatient care and patient severity of illness. The desired direction is toward a lower score.

**Total Margin (%)** – A percentage that expresses the difference between total revenue and cost as a proportion of total revenue. The desired direction is toward a higher value.

**Charity Care (%).** - **Charity Care, Bad Debt and Taxes** - Expressed as a percentage, the amount of charity care (converted to a cost basis,) bad debt and taxes the facility incurred in relation to its total expenses. The desired direction is toward a higher value.



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	<b>Tax Status</b>	<b>CEP Score</b>	<b>Dollars Paid Per Admission</b>	<b>Hours Per Admission</b>	<b>Total Margin</b>	<b>Charity Care</b>
<b>Northern Virginia Hospitals</b>						
Inova Alexandria Hospital	NP	2.0	\$8,313	96	11.52%	13.88%
Inova Fair Oaks Hospital	NP	2.6	\$9,029	91	14.46%	7.29%
Inova Fairfax Hospital	NP	1.9	\$8,425	104	9.89%	9.02%
Inova Loudoun Hospital	NP	3.0	\$8,963	114	10.18%	10.77%
Inova Mount Vernon Hospital	NP	2.3	\$8,047	114	-0.34%	9.27%
Prince William Hospital	NP	1.8	\$7,783	95	15.08%	17.17%
Reston Hospital Center	P	2.2	\$9,200	81	10.00%	15.21%
Sentara Potomac Hospital	NP	2.6	\$8,263	101	0.31%	19.01%
Virginia Hospital Center	NP	2.0	\$6,834	88	25.36%	7.66%
<b>Regional Medians</b>			<b>\$8,313</b>	<b>96</b>	<b>10.18%</b>	<b>10.77%</b>

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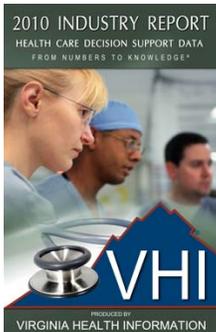
**Composite Efficiency and Productivity Score** –The average of ten select indicator quartile. The desired direction is toward a lower score. The Statewide average score is 2.5.

**Dollars Paid Per Admission** - The average dollar amount expected to be collected for each admission. An adjustment is made for outpatient care, wage price index and patient severity of illness. The desired direction is toward a lower score.

**Hours Per Admission** - The average number of hours the hospital paid to employees or an agency per adjusted admission. An adjustment is made for outpatient care and patient severity of illness. The desired direction is toward a lower score.

**Total Margin (%)** – A percentage that expresses the difference between total revenue and cost as a proportion of total revenue. The desired direction is toward a higher value.

**Charity Care (%).** - **Charity Care, Bad Debt and Taxes** - Expressed as a percentage, the amount of charity care (converted to a cost basis,) bad debt and taxes the facility incurred in relation to its total expenses. The desired direction is toward a higher value.



# 2010 INDUSTRY REPORT: VIRGINIA HOSPITALS AND NURSING FACILITIES NORTHWESTERN HOSPITAL EXCERPTS

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	Tax Status	CEP Score	Dollars Paid Per Admission	Hours Per Admission	Total Margin	Charity Care
<b>Northwestern Virginia Hospitals</b>						
Augusta Health	NP	1.8	\$7,720	94	16.55%	11.69%
Culpeper Regional Hospital	NP	2.4	\$7,697	119	0.54%	17.96%
Fauquier Hospital	NP	2.9	\$9,265	131	7.82%	11.30%
Martha Jefferson Hospital	NP	1.9	\$7,404	84	1.83%	8.10%
Mary Washington Hospital	NP	2.2	\$9,309	102	5.39%	17.58%
Rockingham Memorial Hospital	NP	2.4	\$8,163	103	5.01%	9.99%
Stafford Hospital Center	NP	3.8	\$8,857	134	-45.38%	20.48%
University of Virginia Medical Center	NP	2.7	\$11,316	154	-4.72%	8.15%
Warren Memorial Hospital	NP	2.1	\$5,448	80	5.50%	20.30%
Winchester Medical Center	NP	1.8	\$7,613	93	11.55%	10.42%
<b>Regional Medians</b>			<b>\$7,941</b>	<b>103</b>	<b>5.20%</b>	<b>11.50%</b>

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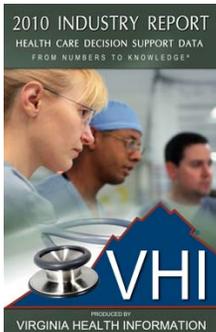
**Composite Efficiency and Productivity Score** –The average of ten select indicator quartile. The desired direction is toward a lower score. The Statewide average score is 2.5.

**Dollars Paid Per Admission** - The average dollar amount expected to be collected for each admission. An adjustment is made for outpatient care, wage price index and patient severity of illness. The desired direction is toward a lower score.

**Hours Per Admission** - The average number of hours the hospital paid to employees or an agency per adjusted admission. An adjustment is made for outpatient care and patient severity of illness. The desired direction is toward a lower score.

**Total Margin (%)** – A percentage that expresses the difference between total revenue and cost as a proportion of total revenue. The desired direction is toward a higher value.

**Charity Care (%).** - **Charity Care, Bad Debt and Taxes** - Expressed as a percentage, the amount of charity care (converted to a cost basis,) bad debt and taxes the facility incurred in relation to its total expenses. The desired direction is toward a higher value.



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	Tax Status	CEP Score	Dollars Paid Per Admission	Hours Per Admission	Total Margin	Charity Care
<b>Southwestern Virginia Hospitals</b>						
Alleghany Regional Hospital	P	2.6	\$8,094	95	9.00%	16.70%
Bedford Memorial Hospital	NP	2.8	\$8,288	125	13.13%	21.81%
Buchanan General Hospital	NP	3.4	\$8,076	133	-2.49%	12.65%
Carilion Franklin Memorial Hospital	NP	2.4	\$7,217	109	-7.13%	22.87%
Carilion Medical Center	NP	3.0	\$10,201	158	-9.15%	10.70%
Carilion New River Valley Medical Center	NP	3.3	\$9,625	132	-5.39%	12.73%
Carilion Tazewell Community Hospital	NP	3.3	\$6,585	129	-32.97%	13.98%
Centra Health	NP	3.0	\$9,161	124	6.18%	9.37%
Clinch Valley Medical Center	P	2.6	\$7,532	85	5.43%	17.17%
Danville Regional Medical Center	P	2.8	\$8,287	108	-2.12%	13.60%
Johnston Memorial Hospital	NP	3.3	\$9,442	105	1.06%	16.28%
Lee Regional Medical Center	NP	2.3	\$5,559	83	-6.14%	13.04%
Lewis-Gale Medical Center	P	2.5	\$9,260	86	7.23%	14.70%
Memorial Hospital of Martinsville & Henry County	P	2.9	\$8,458	102	5.18%	19.96%
Montgomery Regional Hospital	P	1.9	\$9,225	79	12.89%	22.63%
Mountain View Regional Medical Center	NP	2.1	\$5,355	86	-11.34%	12.15%
Norton Community Hospital	NP	2.2	\$6,134	114	3.84%	3.79%
Pulaski Community Hospital	P	2.5	\$7,175	82	-4.91%	14.32%
Russell County Medical Center	NP	3.8	\$8,072	139	-13.89%	2.44%
Smyth County Community Hospital	NP	3.5	\$7,098	131	-18.70%	2.52%
Twin County Regional Hospital	NP	3.2	\$8,948	134	2.44%	13.08%
Wellmont Lonesome Pine Hospital	NP	2.0	\$5,500	64	4.86%	16.01%
Wythe County Community Hospital	P	2.5	\$6,931	77	-4.48%	15.48%
			<b>\$8,076</b>	<b>108</b>	<b>-2.12%</b>	<b>13.98%</b>
<b>Regional Medians</b>						

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**Composite Efficiency and Productivity Score** –The average of ten select indicator quartile. The desired direction is toward a lower score. The Statewide average score is 2.5.

**Dollars Paid Per Admission** - The average dollar amount expected to be collected for each admission. An adjustment is made for outpatient care, wage price index and patient severity of illness. The desired direction is toward a lower score.

**Hours Per Admission** - The average number of hours the hospital paid to employees or an agency per adjusted admission. An adjustment is made for outpatient care and patient severity of illness. The desired direction is toward a lower score.

**Total Margin (%)** – A percentage that expresses the difference between total revenue and cost as a proportion of total revenue. The desired direction is toward a higher value.

**Charity Care (%).** - **Charity Care, Bad Debt and Taxes** - Expressed as a percentage, the amount of charity care (converted to a cost basis,) bad debt and taxes the facility incurred in relation to its total expenses. The desired direction is toward a higher value.